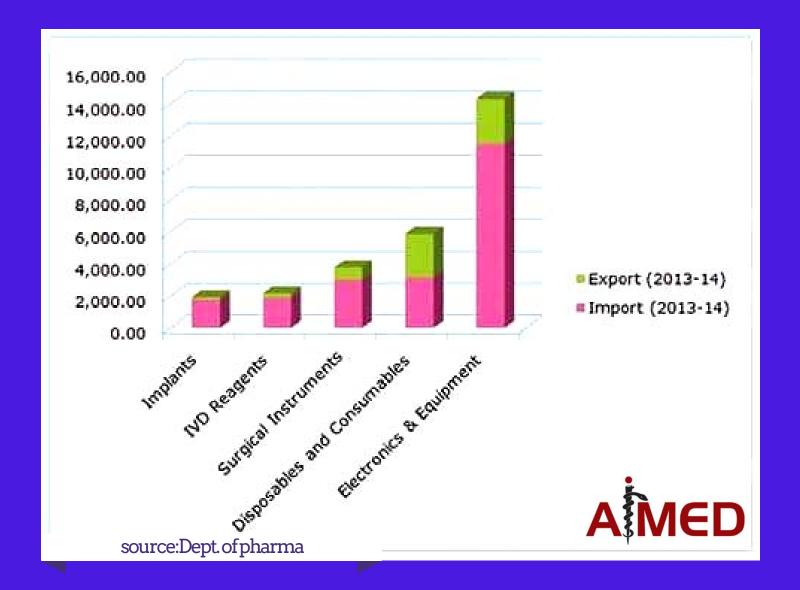
MAKE IN INDIA FOR THE WORLD!

Unleashing the Export potential

Rajiv Nath Forum Coordinator





AGENDA

6 - Membership Terms

1 - Strategy of Make in India 2:30 - 3:00 2 - Building Cooperative Bridges 3:00 - 3:05 3 - Update on 3:05-3:25 i) Andhra, Telegana & U.P. ii) Kalam Institute & E-Auction iii) India Biomedical Skill Development Consortium iv) On INDIA INVEST & Msips by Meity 3:25-3:30 4 - List of Medical Devices for MDR' 17 3:30 - 3:45 5 - Learning from ICA 3:45 - 4:00 5 - Details of Administrative Structure 4:20-5:00

7 - Any Other Business tabled by Members 5:00 - 5:30



- Kalam Institute of Healthcare established at Vizag

- ICMED (Indian Certification of Medical Devices by QCI) Voluntary QA

- Medical Devices Rules 2017

- Price caps on Stents & Knee Implants

- Medtech Parks at Vizag & Hyderabad



- Indian Biomedical Skills Development Consortium

- Amendment of Legal Metrology (Packaging Commodities) Rules

- Workshops on CE, ICMED, MDR 17 in multiple cities + Exhibitions

- 3rd Festival of Innovation @ Rashtrapati Bhawan March '17



2nd Japan India Medical Products Regulation Symposium - April @Tokyo

3rd Global Forum on Medical Devices by WHO in May '17 @ Geneva

1st World Conference on Access to Medical Products by WHO - Oct '17

22nd AHWP Conference - Dec '17 @Delhi



1st Steps taken on January 19th on 78 Devices for addressing Inverted Duty Structure by raising duty to 7.5 %

Next 2.5% Concessional Duty on inputs for mfg. on Balance 21 IVD/Devices of 30.06, 38.22 & 90.27 need similar support

10-15% Basic Duty needed to offset 11% Import cost reduction post GST

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#2 BUY INDIAN POLICY

10-15% preferential pricing policy of Indian Origin Devices

5% preferential pricing for ICMED certified manufacturers

3% preferential pricing for Design India Certified Mfr

Penal Action against GoI hospitals that use exclusionary USFDA clause

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#3 Consumer Protection

Enforce MRP on unit pack at Customs

Reform DPCO, Rationalise Price Controls,

Tax based disincentive on MRP

Cap Trade Margins @ 50 -100% on Import Landed/Ex Factory Price

#4 REGULATIONS

Incorrect Regulations discourage Investments



Minimum Government

Govt. Legislation

Maximum

Governance

Regulatory Authority - Sector Specific to Enforce Law

Accredition Body (NABCB) - Supervises Technical Competence of CAB

CAB (Conformity Assessment Body) - Support Regulator by Verification & Certification

Manufacturer - Demonstrate Compliance with Standards / Regulations

Consumer





#4 - Regulatory Framework

Separate Law & Regulator - IHPRA

Regulate Market Access Authorisation Holder & Mfg.Site

Pseudo manufacturing to be illegal

3rd Party Certification for C&D Class of devices as done for A&B

Penal provisons like Auto Industry



Interim Strategy: Standards & Non Tariff Barriers

ICMED Certification by QCI

Make IS: 13485 Mandatory

Additional Products in MDR' 17

Restrict Imports of Preowned Equipment

FSC by DGFT under Authorisation of Moh&FW

PROPOSED LIST OF ADDITIONAL ITEMS FOR MDR'17

- 1 Pacemakers
- 2- ICU Ventilators
- 3 Dialysis Machines
- 4 CT Scanners
- 5 MRI
- 6 Digital Mammography
- 7 C.I. Analysers
- 8 X-Ray & C Arm Equip.
- 9 Flexible endoscope
- 10 Heart Lung M/c
- 11 Ultra sound M/c
- 12 Incubator
- 13 Diagnostic Analysers
- 14 Phaco emulsication Equip.
- 15 Laproscopy Camera
- 16 Electrosurgical Diathermy
- 17 Ultrasonic Scalpels

- 18 Multi channel Monitors
- 19 Defibrillators
- 20 Infusion Pumps
- 21 Anaesthesia Stations
- 22 BiPAP Ventilators
- 23 External Pacemaker
- 24 Foetal doppler
- 25 Bloodgas Analyser
- 26 Blood Collection Tubes
- 27 Surgical Blades & Scalpels
- 28 Digital Hearing Aids
- 29 Blood Pressure Instruments
- 30 Glucose Monitoring Instrument
- 31 Electronic Stethescope
- 32 Electronic Thermometer





THE VISION: INDIA AMONGST TOP 5 **MANUFACTURING HUBS** OF MEDICAL DEVICES





Thank You

